

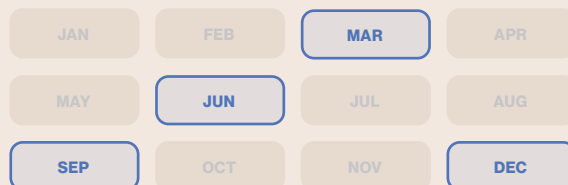
Maximizing Pharmaceutical Returns: A Practical Guide

1

Evaluate Inventory Quarterly

Returnable windows are the periods before and after which manufacturers allow a product to be returned. Pharmacies often overlook expired products, causing them to fall outside these returnable windows.

*



* The schedule shown is for illustrative purposes only. There are no required months for this evaluation.
The key is to maintain a consistent, quarterly routine.

2

The “6 & 12” Rule of Thumb

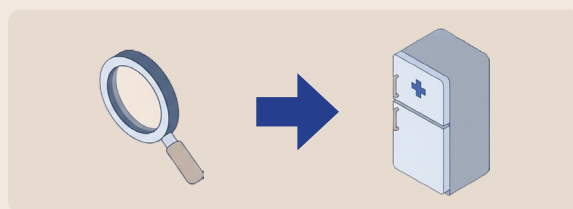
To ensure a product is not excluded due to timing, follow this rule: Any product within 6 months prior to expiration and within 12 months after the expiration date is generally eligible for return. This helps navigate the various manufacturers' policy constraints.



3

Don't Forget the Fridge

When checking inventory, remember to pull close-to-expiry or expired meds from the fridge. These items do not need to be temperature-controlled when sending to a reverse distributor, and this will not affect their returnability.

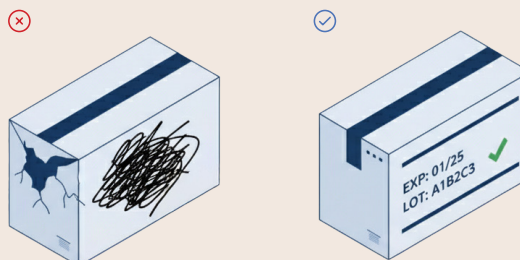


4

Packaging Intact

Manufacturers require returned products to be in their original, intact, and unadulterated containers. This includes avoiding the use of permanent markers. Use a wax pencil or write away from the lot and expiration date on the package.

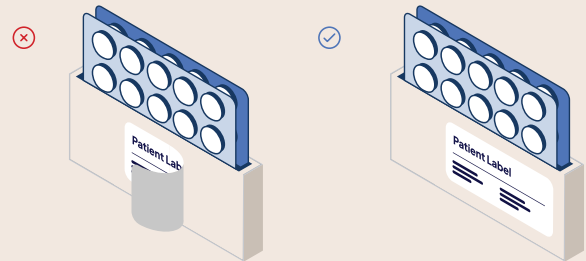
Refer to “Packaging Guidelines” doc.



5

Patient Labels

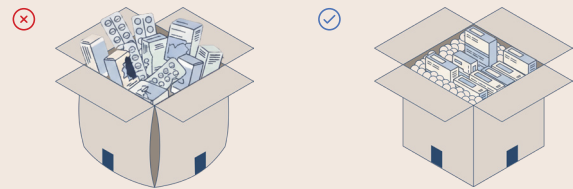
Do not attempt to remove patient labels. Let our team handle these conditions to ensure proper processing.



6

Shipping Requirements

When shipping your products, help us mitigate the risk of liquids and glass breaking and ruining other products. Avoid overpacking the box to prevent damage during transit.



Following these guidelines ensures safe and compliant shipments. If you have any questions or need clarification on any aspect of the packaging guidelines, please do not hesitate to reach out to our team. info@ecopharm.com | +1 (786) 610 4407

Our Commitment

*"We are your strongest advocate.
Your success is our success.
Let's work together to maximize
your return values."*